



**Cisco**

**646-985**

*Data Center Networking Solution Sales (DCNSS)*

**QUESTION: 47**

Which statement about blade server compatibility with HP and IBM is accurate?

- A. Cisco produces Fibre Channel switches that integrate into an HP or IBM blade server chassis.
- B. Cisco produces switches that fit into HP and IBM server chassis that permit 10 Gigabit Ethernet connectivity.
- C. Cisco blade servers are currently compatible with HP enclosures but not with those from IBM.
- D. Cisco blade servers are currently incompatible with HP and IBM enclosures, but the next generation of blades will be compatible.

**Answer: A**

**QUESTION: 48**

Which three are considered to be the most commonly recognized top-level business drivers in the data center? (Choose three.)

- A. optimizing operational efficiency through consolidation and reducing OpEx
- B. consultation of IT policies to provide security throughout the data center
- C. managing growth by enabling agility in the data center
- D. planning for a data center implementation that uses the smallest form factor
- E. implementing data center solutions with a combination of physical and data layer security
- F. protecting the data center by allowing the business to continue in the face of unplanned events
- G. supporting the data center with technicians who can provide remote monitoring and recommendations

**Answer: A, C, F**

**QUESTION: 49**

Which two of these customer types are not typically interested in a Cisco UCS solution? (Choose two.)

- A. businesses with relatively inflexible IT structures that require a short-term solution to provide expansion
- B. service providers that are looking to provide enterprise-quality infrastructure for certain virtualized applications and workloads
- C. IT organizations with large server and data center virtualization initiatives
- D. large data set clients that use applications requiring significant memory
- E. a small, independently owned business without an IT department

**Answer: A, E**

**QUESTION: 50**

What are blade switches?

- A. end-of-row switches
- B. modules that fit into MDS switches
- C. modules that fit into blade server chassis
- D. top-of-rack switches

**Answer: C**

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